



WILLIAM GRANT & SONS

ROLE PROFILE

Role Title	Vice President – Supply Chain
Internal Reference	ODC-0487
Business Unit / Group Function	ODC
BU Team / Sub-Function	Supply Chain
Location	Edison New Jersey
Team Leader Role	President & Managing Director, USA
Role Level	3A
Team Members	Yes
Role Purpose To facilitate and ensure seamless product delivery to market throughout the supply chain lifecycle from order to sale, while achieving the critical KPIs of the WG&S Business. Drive continuous improvement through the S&OP Cycle in the order management, demand & supply planning processes. Be a key member of ODC market senior management team, ensuring Supply Chain representation in long term planning discussions. To embed functional expertise through support from ODC Leadership and the Capability Director.	
Accountabilities <ul style="list-style-type: none">• Define, develop and execute a first-class supply chain solution that supports ODC growth for both WG&S and agency brands.• Lead, motivate and develop the ODC Supply Chain team in line with company values to maximise employee engagement and performance.• Continuously review and seek to improve the Supply Chain Function to ensure effectiveness and adoption both the WGW and industry best practices, whilst balancing service and cost.• Engage in cross-functional collaboration with Commercial, Marketing and Finance leaders to ensure a customer focused and commercially orientated approach, harnessing S&OP and new product development delivery.• Engage with key distributors / customers and agency suppliers to develop and execute the supply chain long-term plan.• Comply with regulatory requirements and adhere to industry standards and best practice.• Facilitate performance management of the third-party logistics provider/s to ensure KPI delivery and service attainment.• Plan and coordinate third-party logistics budgets, support contract and rate negotiations by proactively managing distributor / customer route to market, whilst balancing service and cost.• Create and implement distributor / customer supply chain solutions to promote efficiencies across both organisations, including co-packed products.• Coordinate and work with ODC in-market leadership teams and other business units to review and evaluate new business opportunities and key business challenges.• Direct and evolve the data exchange with major distributors using the Blueridge demand and supply planning systems in the distributor network, to integrate forecast insights and drive better forecast accuracy, as well as customer service levels of the U.S ODC.• Coordinate the management of inventory footprints across multiple bailment warehouses (22) and ODC	



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storage, minimising slow & obsolete moving inventory / stock (SLOB) to optimize Cost to Serve and drive efficiency, such as handling, container fill, and days of supply (DOS).

- Direct, manage and continually evolve the U.S allocations process for scarce products ensuring that the right markets get the right SKU's at the right time to maximise ODC profitability.