



WILLIAM GRANT & SONS

## ROLE PROFILE

<b>Role Title</b>	<b>Business Growth Analyst</b>
<b>Internal Reference</b>	CEN-0290
<b>Business Unit / Group Function</b>	Central Services
<b>BU Team / Sub-Function</b>	Business Growth
<b>Location</b>	Richmond
<b>Team Leader Role</b>	Business Growth Lead
<b>Role Level</b>	4B
<b>Team Members</b>	No
<b>Role Purpose</b>  To support the Business Growth team with analysis, research, financial modelling and project management across multiple initiatives to support the long-term development of the WG&S Group	
<b>Accountabilities</b> <ul style="list-style-type: none"><li>• Support the delivery of strategic initiatives for WG&amp;S BU leaders, including regional and market strategy development, RTM analysis and M&amp;A opportunity assessment.</li><li>• Undertake competitive analysis, monitoring the performance of our competitive set and analysing the development of spirits and alcoholic beverage markets around the world.</li><li>• Autonomously build financial and other analytical models to understand the impact of our strategic choices, RTM decisions and potential M&amp;A investments.</li><li>• Support the corporate planning cycle and development of the company 5 year plan.</li><li>• Partner with cross-functional teams to build business cases on key strategic decisions.</li><li>• Help develop Board-ready presentation materials including competitive reviews for our Business Unit and Executive Boards.</li><li>• Support the management of Business Growth analytical tools, data and research materials.</li></ul>	