



WILLIAM GRANT & SONS

ROLE PROFILE

Role Title	Pricing and Promotion Executive
Business Unit / Group Function	BBU
BU Team / Sub-Function	BBU F,P&A
Location	Richmond
Team Leader Role	F,P&A Manager
Team Members	No
Role Level	5
Role Purpose Manage the end-to-end setup of transfer prices for Owned Distribution Companies (ODCs).	
Accountabilities Manage the end-to-end setup of transfer prices for Owned Distribution Companies (ODCs). Receive, review and action New Product Development (NPD) requests submitted through the ERP workflow system. Maintain transfer pricing data within IFS to ensure products are available for market ordering. Manage approval workflows and perform validation checks to ensure transfer prices are correctly loaded. Resolve system and pricing setup issues in a timely manner to support uninterrupted order processing. Liaise with NRM, NPD, Change Control and Part Costing teams to ensure the smooth execution of NPD launches. Ensure all pricing requests are completed in line with agreed governance & SLA Support promotional evaluation by developing a clearer understanding of the ROI and effectiveness of different promotion mechanics across markets. Develop monthly NSV/cs reporting to track market and brand performance, explain key variance drivers, and improve visibility of pricing, mix and promotional impacts on value delivery	