



WILLIAM GRANT & SONS

ROLE PROFILE

Role Title	Demand Planner
Business Unit / Group Function	ODC
BU Team / Sub-Function	Supply Chain Management
Location	Seoul, Korea
Team Leader Role	Supply Chain Manager
Role Level	4B
Team Members	No
Role Purpose <ul style="list-style-type: none">• Responsible for the Demand Planning processes, as well as Product Data management.• Establishing the S&OP framework and ensure the timely supply of our products in support of the business plan.• Collaborate with the Commercial teams to identify and mitigate key forecast risks and opportunities in order to achieve business strategy and current year targets.	
Accountabilities <ul style="list-style-type: none">• Use and maintain the Planning software (OMP+) as the primary forecasting and replenishment system tool.• Participate actively on the S&OP cycle and build strong cross functional relationships.• Run forecast meetings with commercial team, provide Market Intelligence as an input and execute the forecast uploads on the planning tool (OMP+).• Create and maintain the rolling 24 months demand forecast using appropriate statistical modelling, by analysing sales plans, historical sales data, brand changes, new product development and obsolete products.• Understand and analyse trends and seasonal profile to challenge and influence the Commercial teams where there is evidence that the demand plan may require revision.• Manage allocated products to be in line with the agreed market allocations policy and process through regular reviews with the Commercial teams, highlighting opportunities and risks where appropriate.• Successfully manage sell in/sell out of innovation and renovation, ensuring obsolescence is minimised and launches met.• Create and maintain the product master data.• Ensuring that Inventory is always kept on the desirable levels and track the slow-moving or obsolete products.	
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