

## ROLF PROFILE

Job Title	Global Brand Manager
Business Unit / Group Function	BBU
BU Team / Sub-Function	Global Marketing
Location	Richmond
Team Leader	Associate Global Brand Director
Team Members	No
Job Level	4A

## **Role Purpose**

Work with key stakeholders across global marketing functions, regional and local marketing teams to develop and deliver well-executed global marketing programmes with supporting distinctive brand assets, toolkits and guidelines that drive consumer commitment and long-term equity growth. Assist in the development and implementation of the global brand plans with the brand leader and local marketing teams.

## Accountabilities

- Engage key stakeholders across global marketing functions, regional and local marketing teams to ensure
  early inputs, alignment, and engagement in development of effective global brand plans and global
  marketing programmes
- Work on specific tasks, incorporating feedback from local market teams where available, to drive the
  development of distinctive global brand assets, toolkits, guidelines that enable the markets to execute
  brilliantly
- Support the development and management of the brand pricing guidelines, A&P planning and allocation
- Develop and deliver brand growth drivers, in line with Global Brand Plan and in collaboration with Global Shopper Marketing and Global Insights & Analytics teams, to support consumer commitment, long-term equity growth and medium-term P&L performance
- Develop shopper toolkits and activation materials, in collaboration with Global Shopper Marketing team and creative/shopper agencies, in line with brand growth drivers and learnings from post measurement evaluations and work with local markets to adapt and deploy
- Monitor and evaluate competitive activity, in collaboration with Global Insights & Analytics teams, making key recommendations that keep the brand on its planned value growth trajectory
- Support local marketing teams in translating global brand plans into compelling, differentiated local brand plans that are executable and relevant to the local market and consistent with global guidelines
- Work directly with assigned Owned Distribution Company markets and third-party marketing leads to
  ensure the brilliant planning and execution of appropriate marketing plans through collaboration and
  local insight, and deliver assets in alignment with local needs



- Review performance with local marketing teams on marketing programmes (incl. trade execution), delivery against targets and recommend appropriate course correction to ensure programmes meet their objectives
- Work on specific tasks related to media planning, media assets and brief development with creative agencies, data suppliers, events management, and other relevant parties to develop effective materials
- Adopt and promote the "Dram by Dram" programme as the way that WG&S does Marketing, continuously applying it across relevant teams as part of the William Grant Way (WGW)

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