

ROLE PROFILE

Job Title	Corporate Strategy Analyst
Business Unit / Group Function	Central Services
BU Team / Sub-Function	BS&D
Location	Richmond
Leader	Head of Corporate Strategy
People Leadership	No
Job Level	4B
Role Purpose	
To support the BS&D team with analysis, research, financial modelling and project management across multiple initiatives to support the long-term development of the WG&S Group	
Accountabilities	
<ul style="list-style-type: none"> • Support the delivery of strategic initiatives for WG&S senior leaders, including regional and market strategy development, RTM analysis and M&A opportunity assessment • Undertake competitive analysis, monitoring the performance of our competitive set and analysing the development of spirits and alcoholic beverage markets around the world • Autonomously build financial and other analytical models to understand the impact of our strategic choices, RTM decisions and potential M&A investments • Support the corporate planning cycle and development of the company 5 year plan • Partner with cross-functional teams to build business cases on key strategic decisions • Help develop Board-ready presentation materials including competitive reviews for our Business Unit and Executive Boards • Support the management of BS&D analytical tools, data and research materials 	
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HRBP:	Ashley Bashford
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Core Competencies:

Analysing <ul style="list-style-type: none">• Analyses numerical data, verbal data and all other sources of information• Breaks information into component parts, patterns and relationships• Probes for further information or greater understanding of a problem• Makes rational judgements from the available information and analysis• Produces workable solutions to a range of problems• Demonstrates an understanding of how one issue may be a part of a much larger system	Planning and Organising <ul style="list-style-type: none">• Sets clearly defined objectives• Plans activities and projects well in advance and takes account of possible changing circumstances• Identifies and organises resources needed to accomplish tasks• Manages time effectively• Monitors performance against deadlines and milestones
Formulating Strategies and Concepts <ul style="list-style-type: none">• Works strategically to realise organisational goals• Sets and develops strategies• Identifies, develops positive and compelling visions of the organisation's future potential• Takes account of a wide range of issues across, and related to, the organisation.•	Coping with Pressures & Setbacks <ul style="list-style-type: none">• Works productively in a pressurised environment• Keeps emotions under control during difficult situations• Balances the demands of a work life and a personal life.• Maintains a positive outlook at work.• Handles criticism well and learns from it.
Working with People <ul style="list-style-type: none">• Demonstrates an interest in and understanding of others• Adapts to the team and builds team spirit• Recognises and rewards the contribution of others• Listens, consults others and communicates proactively Supports and cares for others• Develops and openly communicates self-insight, such as an awareness of own strengths and weaknesses	Writing and Reporting <ul style="list-style-type: none">• Writes clearly, succinctly and correctly• Writes convincingly in an engaging and expressive manner Avoids the unnecessary use of jargon or complicated language• Writes in a well-structured and logical way• Structures information to meet the needs and understanding of the intended audience

Skills and Qualifications:

Essential:

- Solid (3+years) experience in FP&A / Strategy within the consumer space, investment banking, equity research, accountancy or consultancy / advisory
- Educated to degree level, preferably in a business related or accountancy subject
- Evidence of strong analytical and financial modelling skills, including experience of working with analytical tools and processes around business case scenarios, on-going performance, financial, market and competitive analyses
- Able to work effectively as part of a team
- Driven to deliver quality results on time and in a highly ethical and professional manner
- Comfortable operating in a demanding, fast-paced environment and capable of reacting swiftly to changing business demands

- Self-reliant with solid business judgment
- Excellent presentation skills and an eye for detail
- Excellent influencing skills to effectively communicate at all levels of the business
- The role has a global remit and may require the successful candidate to travel as well as successfully operate across different cultures

Desirable:

- Professional accounting or other financial qualification (e.g. CFA)
- Knowledge and understanding of the international drinks landscape, ideally spirits
- Understanding of the trading complexities involved in emerging markets as well as the commercial challenges faced developed western markets